

Custom Designed Foundationless Railcar Platform

Sheffield Village, OH – **April, 2017** — <u>Benko Products, Inc.</u> – a manufacturer and innovator in truck and railcar loading safety equipment - custom designed a foundationless railcar platform to fill a customer's specifications.

A major terminal operator in Canada came to Benko Products, Inc. looking for a quick and convenient way to access the top of liquid rail cars. They found their solution with the **GREEN Access & Fall Protection** product line by Benko. This terminal operator wanted to upgrade their safe access and fall protection methods during the unloading of eight liquid rail cars. Originally employees were climbing the side ladders for each of eight rail cars to open the top hatch allowing the rail car to breathe during the unloading process. The company recognized that this practice was not safe for their operators, especially during the cold and snowy Montreal winters.



The solution had to be foundationless to avoid disturbing an existing stone wall. According to site personnel, the stone wall was well over 100 years old. Distributing the wall would have resulted in a lengthy and expensive permit process with no guarantee that they would be able to move forward. Benko Products custom designed a GREEN foundationless railcar platform as the solution. Benko mounted a common stationary platform to a skid with a concrete counterweight securing the station in place.

Not only did this solution prevent the site from having to go through the permit process, but they also avoided any need for civil work typically required with permanent loading/unloading solutions. Plus, the site could purchase and install all eight stations in a quarter of the timeline from the traditional long continuous rack designs in many terminal operations. Now operators have safe access to the tops of each liquid rail car and fall protection while opening/closing the hatches. The terminal now has the flexibility to move these stations if that ever becomes necessary.

The GREEN Access & Fall Protection product line offers gangways, loading racks, stationary and portable platforms, large tank truck and railcar loading systems and much more. For more information, contact Benko Products, Incl. at (440) 934-2180 or go to www.BenkoProducts.com.

About GREEN Access & Fall Protection

For over 40 years, GREEN Access & Fall Protection has been the trusted leader in safety equipment, designing and building the most reliable, durable and affordable access and fall protection equipment for tank trucks and rail cars. The GREEN Access & Fall Protection line includes gangways, loading racks, stationary and portable platforms, large tank truck and rail car loading systems, horizontal lifeline systems and caged ladders. The GRAFF elevating tank truck platform is also part of the GREEN Access & Fall Protection family of safety solutions. GREEN Access & Fall Protection is manufactured by Benko Products, Inc. in its state-of-the-art facility in Sheffield Village, OH.

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